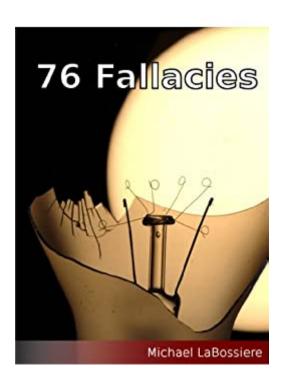


## The book was found

# **76 Fallacies**





### Synopsis

A fallacy is an error in reasoning. That is, it is a piece of bad logic. Just as it is a good idea to avoid eating bad food, it is also a rather good idea to avoid bad reasoning. Unfortunately, bad reasoning is all too commonâ "it pours out of the television and infests the web like an army of venomous spiders. Perhaps even worse than the fallacies inflicted from the outside are self-inflicted fallacies. These can lead people to make poor decisions about matters great and small. Fortunately, there is a defense against bad reasoning, namely knowledge. This concise book provides the reader with definitions and examples of seventy-six common fallaciesâ "the knowledge a person needs to defend herself in a world awash in fallacies. In addition to combining the content of my 42 Fallacies and 30 More Fallacies, this book features some revisions as well as a new section on common formal fallacies. The focus is on providing the reader with definitions and examples of these common fallacies rather than being a handbook on winning arguments or a text on general logic. The book presents the following 73 informal fallacies: Accent, Fallacy of Accident, Fallacy of Ad HominemAd Hominem Tu QuoqueAmphiboly, Fallacy ofAnecdotal Evidence, Fallacy OfAppeal to the Consequences of a BeliefAppeal to Authority, FallaciousAppeal to BeliefAppeal to Common PracticeAppeal to EmotionAppeal to EnvyAppeal to FearAppeal to FlatteryAppeal to Group IdentityAppeal to GuiltAppeal to NoveltyAppeal to PityAppeal to PopularityAppeal to RidiculeAppeal to SpiteAppeal to TraditionAppeal to SilenceAppeal to VanityArgumentum ad HitlerumBegging the QuestionBiased GeneralizationBurden of ProofComplex QuestionComposition, Fallacy ofConfusing Cause and EffectConfusing Explanations and ExcusesCircumstantial Ad HominemCum Hoc, Ergo Propter HocDivision, Fallacy of Equivocation, Fallacy of Fallacious Example Fallacy Fallacy False DilemmaGamblerâ ™s FallacyGenetic FallacyGuilt by AssociationHasty GeneralizationHistorianâ ™s FallacyIllicit ConversionIgnoring a Common CauseIncomplete EvidenceMiddle GroundMisleading VividnessMoving the Goal PostsOversimplified CauseOverconfident Inference from Unknown StatisticsPathetic FallacyPeer PressurePersonal AttackPoisoning the WellPositive Ad HominemPost HocProving X, Concluding YPsychologist's fallacyQuestionable CauseRationalizationRed HerringReification, Fallacy ofRelativist FallacySlippery SlopeSpecial PleadingSpotlightStraw ManTexas Sharpshooter FallacyTwo Wrongs Make a RightVictim FallacyWeak AnalogyThe book contains the following three formal (deductive) fallacies: Affirming the Consequent Denying the Antecedent Undistributed Middle

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#### Customer Reviews

This is NOT a book written for professors and Phd,s. It is filled with examples of reasoning that the average person runs into everyday, and some of the examples are even humorous. If read carefully, this book should contribute to the quality of reasoning of the reader, which is the purpose of logic. Logic, sound reason, is a key factor in how well we adapt to and perceive our lives, and good reasoning can greatly contribute the quality of life. It is also a neglected pillar of Western society (and played a key role in making the west the source of so much learning, technology, etc.) Scientific method, for example, is a form of sound, systematic reason. So yeah, I can't say enough about books like this that present the subject in such an accessible way.

Clearly a book for the person who engages in discussions with those who have opinions different their own -- even if you could care less about changing their minds. Takes a bit of reading and some thought to understand, but with the examples provided, the "jargon" comes clearer. It's nice to be able to respond to those pompous people who think they know everything -- and use faulty analogies, erroneous examples, and so on -- in a manner which demonstrates their logic just doesn't hold up because it is based on one or more methods of fallacious reasoning.

Among the books I have purchased in by far this is one of the most useful I have got. I purchased it because there are some crazy guys that love to claim the logic to "win" debates. They are chasing every phrase to point fallacies. That kind of persons are really bothering as they are immatures, but tired of that decided to give a try to these book. I am happy to have done it. The book recommends precisely use logic to thing clearly and not to win in conversations, logic is not a tool of vanity or self-complacency. As such the examples help us to get the peace in our minds that comes from a better understanding.

Aside from covering a large list of fallacies for a very reasonable price, this book is written very well. Good use of language, minimal errors, and includes great, often humorous, examples. Addendum: Others have commented on it: there is some debate as to whether certain things are fallacies or not. Some people may find certain things to not be fallacious, others may find the stated exceptions to also be fallacious. I'll put it simply: everyone makes mistakes, which is why you don't accept something as valid without looking into it a bit. To not do so is itself an Appeal to Authority. Check out other books as well, and understand that this isn't perfect, but it is great.

Having read two other books regarding "arguments" and fallacies, I did not find this book as informative as it I hoped. It felt like the same descriptions, repeated to make up all 76. Perhaps it would have been better had it been written the 20 top Fallacies?.

A well-written, easy to understand guide to the broken logic the we all use (yes, me too) and others use (ads, politicians, etc.) to manipulate us every day. We all know this stuff but we miss it, ignore it and get fooled by it constantly. Keep this book handy so that when someone says something that doesn't quite square up logically you can review the book and find the fallacy. As "The Who" said, "You won't be fooled again."

In terms of price-to-value this is the best book I have found on the subject. Caveat Emptor seems to be the law of the land when it comes to advertising, political speeches, and even the news. It is essential that you understand all the ways people pull the wool over your eyes - and even the ways you might fool yourself. This is a great straightforward tool to help you get to the bottom of things.

I think the book is very well written. Very cogent and clearly presented. I, on the other hand, may be too stupid to read it. Hanging on by my fingernails, but, enjoying the ride. I highly recommend it to

readers who want to stretch.

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